



Capitalisation, Scaling-up & Light Pilot Actions

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Start with what already exists

The starting point should be a mature result, solution or practice.

Tool

Methodology

Tested practice

Pilot result

**Governance
approach**

Digital solution

Monitoring system

Planning instrument

What existing result are we building upon?

**Why is it relevant to the Atlantic Area and to
the challenges and priorities addressed by
the Programme?**



Capitalisation

Make existing results more useful

Reuse existing results

Improve their usability

Connect them with other initiatives

Support their uptake

Integrate them into policies and practices

Dissemination
Making results known

Capitalisation
Making results useful and used



Scaling-up

From limited application to wider impact

Geographical	One region → several regions
Sectoral	One sector → other relevant sectors
Operational	Pilot → operational deployment
Policy	Project result → planning / policy instrument
Institutional	Individual users → organisations / networks / authorities

Increase the reach and impact of solutions that have already demonstrated their value.



Transfer and replication

A solution developed in one Atlantic territory will be relevant to another AA territory

1. Why is the solution relevant?

2. Where can it be transferred?

3. What needs to be adapted?

4. How will it be tested?

5. Who will use it?

**6. How can replication
continue?**

**Transfer is not “copy and paste”.
Adaptation is needed to territorial, institutional, technical and regulatory contexts.**



Where do Light Pilot Actions fit?

Existing mature solution

New territorial / institutional context

Real-life testing

Evidence of usability and effectiveness

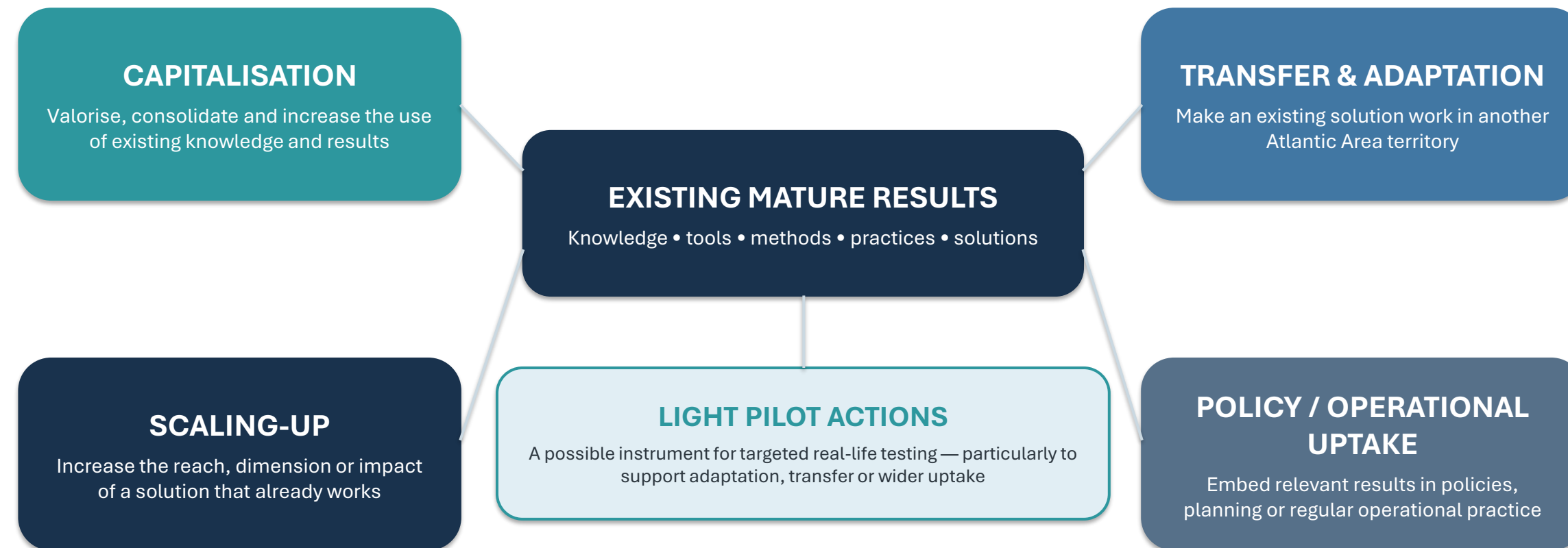
Replication / scaling-up

Not a new solution from scratch - demonstrate that an existing solution can work in a new context



Projects may combine different approaches

Depending on the result, context and intended uptake



**These are possible pathways - not mandatory sequential phases.
A project should select and combine the approaches that best lead to wider and lasting impact.**

Key messages

- ✓ Build on what works.
- ✓ Adapt or improve it.
- ✓ Test it where useful.
- ✓ Transfer or replicate it.
- ✓ Scale it where relevant.

**Make existing results
travel further
through the most relevant pathway
for wider Atlantic Area impact.**





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